Broker Ratings - UK Thursday, 09 January, 2014 10:30:00 AM

| Company | Index | Sector | Rating | Target Price | Last Price | Potential upside/ downside | Contributing Broker |
|-------------------------------|----------------------|------------------------|--------------|-----------------|---------------|----------------------------|---------------------------|
| | | UPG | RADE | | | | |
| FirstGroup | FTSE 250 | Industrial | Buy | 160 | 135.2 | 18.3% | Investec |
| HSBC Holdings | FTSE 100 | Financial | Hold | 700 | 670.6 | 4.4% | Bankhaus Lampe |
| | | | NTAIN | | | | |
| Heritage Oil | FTSE 250 | Energy | Neutral | 245 | 161 | 52.2% | JPMorgan |
| WM Morrison Supermarkets | FTSE 100 | Consumer, Non-cyclical | Buy | 310 | 238 | 30.3% | Jefferies |
| Rio Tinto | FTSE 100 | Basic Materials | Outperform | 4125 | 3177 | 29.8% | Sanford C. Bernstein & Co |
| Royal Bank of Scotland Group | FTSE 100 | Financial | Outperform | 470 | 362.7 | 29.6% | Sanford C. Bernstein & Co |
| Dixons Retail | FTSE 250 | Consumer, Cyclical | Overweight | 62 | 49.97 | 24.1% | Barclays |
| Spirent Communications | FTSE 250 | Communications | Hold | 106 | 85.7 | 23.7% | Deutsche Bank |
| BT Group | FTSE 100 | Communications | Buy | 475 | 384.1 | 23.7% | Oriel Securities Ltd |
| mperial Tobacco Group | FTSE 100 | Consumer, Non-cyclical | Strong Buy | 2745.3 | 2243 | 22.4% | Jyske Bank |
| nternational Personal Finance | FTSE 250 | Financial | Outperform | 595 | 491 | 21.2% | RBC Capital Markets |
| OS Smith | FTSE 250 | Basic Materials | Buy | 400 | 331.7 | 20.6% | Investec |
| Hunting | FTSE 250 | Energy | Buy | 900 | 750 | 20.0% | Canaccord Genuity Corp |
| Tesco | FTSE 100 | Consumer, Non-cyclical | Buy | 386 | 323.65 | 19.3% | Deutsche Bank |
| l Sainsbury | FTSE 100 | Consumer, Non-cyclical | Hold | 410 | 350.6 | 16.9% | Grupo Santander |
| Burberry Group | FTSE 100 | Consumer, Cyclical | Neutral | 1680 | 1449 | 15.9% | Exane BNP Paribas |
| Jnilever . | FTSE 100 | Consumer, Non-cyclical | Overweight | 2760 | 2382 | 15.9% | HSBC |
| Persimmon | FTSE 250 | Consumer, Cyclical | Overweight | 1500 | 1299 | 15.5% | HSBC |
| Rathbone Brothers | FTSE 250 | Financial | Buy | 1800 | 1634 | 10.2% | Canaccord Genuity Corp |
| Barclays | FTSE 100 | Financial | Overweight | 315 | 288.5 | 9.2% | JPMorgan |
| United Utilities Group | FTSE 100 | Utilities | Neutral | 720 | 659.5 | 9.2% | HSBC |
| BP | FTSE 100 | Energy | Buy | 540.3 | 498.35 | 8.4% | Jyske Bank |
| Restaurant Group/The | FTSE 250 | Consumer, Cyclical | Overweight | 665 | 614.5 | 8.2% | JPMorgan |
| Melrose Industries | FTSE 250 | Industrial | Outperform | 330 | 305.2 | 8.1% | RBC Capital Markets |
| Pace | FTSE 250 | Consumer, Cyclical | Overweight | 380 | 352.2 | 7.9% | JPMorgan |
| _aird | FTSE 250 | Communications | Overweight | 322 | 303 | 6.3% | JPMorgan |
| Severn Trent | FTSE 100 | Utilities | Underweight | 1695 | 1640 | 3.4% | HSBC |
| Bunzl | FTSE 250 | Consumer, Non-cyclical | Neutral | 1462 | 1425 | 2.6% | JPMorgan |
| AstraZeneca | FTSE 100 | Consumer, Non-cyclical | Neutral | 3640 | 3596 | 1.2% | Bryan Garnier & Cie |
| Brewin Dolphin Holdings | FTSE 250 | Financial | Neutral | 318 | 319.4 | -0.4% | Macquarie |
| Marks & Spencer Group | FTSE 100 | Consumer, Cyclical | Hold | 450 | 456 | -1.3% | Numis Securities Ltd |
| RSA Insurance Group | FTSE 100 | Financial | Hold | 92 | 97.15 | -5.3% | Deutsche Bank |
| Centrica | FTSE 100 | Utilities | Underperform | 312 | 330 | -5.5% | Raymond James |
| BBA Aviation | FTSE 250 | Industrial | Sell | 290 | 312.2 | -7.1% | Liberum Capital Ltd |
| Hays | FTSE 250 | Consumer, Non-cyclical | Hold | 112 | 131.7 | -15.0% | Deutsche Bank |
| iayo | 1 102 290 | | IGRADE | 112 | 101.7 | -10.070 | Deutsche Dahk |
| Villiam Hill | FTSE 250 | Consumer, Cyclical | Equalweight | 420 | 372.1 | 12.9% | Barclays |
| Pennon Group | FTSE 250 | Utilities | Neutral | 720 | 657 | 9.6% | HSBC |
| ARM Holdings | FTSE 250 FTSE 100 | Technology | Hold | 1070 | 1025 | 9.6% 4.4% | Deutsche Bank |
| Ladbrokes | FTSE 100 | Consumer, Cyclical | Underweight | 169 | 170.6 | -0.9% | Barclays |

| | | | | Target | Last | Potential upside/ | | | |
|---|--------------------------------|--------------------------------|------------------------|-----------|-------|-------------------|---------------------|--|--|
| Company | Index | Sector | Rating | Price | Price | downside | Contributing Broker | | |
| Source: The data compiled in the table above has been retrieved from Bloomberg (9 January 2014) | | | | | | | | | |
| | | | | | | | | | |
| Ratings definitions: | | | | | | | | | |
| Outperform or Overweight: the contributing | broker predicts the share pr | ice of a security will perform | better than a specific | benchmark | | | <u>-</u> | | |
| Under perform or Underweight: a security w | ill fare worse than a specific | benchmark | | | | | | | |

Upgrades and downgrades: a broker's last rating

Maintain: a broker has maintained or reiterated a recommendation

New ratings: an analyst has initiated coverage on a stock

Neutral or in-line recommendation: the broker expects a security's share price to match the performance of a benchmark

Price targets: the value a contributing broker expects the share price to reach (generally within a 12-month period). Recommendations are not always accompanied by a price target

Last Price: the Market share price at the time of writing the update

Potential upside/downside: the 'potential' percentage gain or loss that could result if a contributing broker's price target is reached. The percentage gain or

loss is calculated based on the last price

Contributing broker: refers to the investment management firm providing the recommendation and price target

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